

How to Make Your ERP Investment Back in less than a year + Gabriel Jacques's 5 Favourite Things.

In 2014, Jacmar Automatisation acquired the Fidelio ERP software. A year later, this investment was already paid for thanks to the management software's benefits. How was this possible? We went back to the roots to answer that question.

The Trigger

Why change for a new management software? "We wanted to jump into the 2000's.", candidly presents Gabriel Jacques, vice-president and co-owner of Jacmar Automation, distributor of electronic components and integrator of automated systems. Indeed, the previous DOS system no longer held up to their expectations. They dreamed of a better monitoring of project costs, a more rigorous inventory management, online transactions... In short, a more effective system which would avoid wasting time and offer them more control.



The Revolution

During the interview, the enthusiasm is tangible. Fidelio didn't disappoint. "Fidelio completely changed our business.", says Gabriel Jacques. The economic returns are concrete and work is done easily. It's in the numbers and that's something to be proud of!

The Magic (a return on investment within a year!)

In the end, it's twice the amount that was demanded in returns in comparison with the previous year. This strongly contributed to the excellent return on investment and it's actually Gabriel Jacques's favorite advantage.

#2 Delivery Management

Life is no longer the same with delivery management: everything is now automated. What took a day to achieve now takes one or two hours. And we do more! Before, it would have been unthinkable to attempt to do so many follow-ups with the customer about planned delivery dates. That would have been too complicated to manage.

#3 Inventory Management

There are much fewer delivery and inventory errors than before. The inventory management has improved significantly.

#4 Price Management

Maximal efficiency and autonomy. No longer needing to deal with an external firm to update their prices, Jacmar Automation took control of their data. Everything is up to date, there's no processing time.

#1 Favourites

What made Fidelio stand out from other ERP software when it was the time to select a new system?

The key factor in that choice was the ability of the Commssoft Technologies team to develop functionalities for Jacmar Automation, according to their needs. Since the Fidelio development team is based in Quebec, nearby in Montreal, the company foresaw a much more fluid and flexible communication that would promote solutions, side by side.

#5 Custom Performance Indicators

Tracking everything in real time is fascinating and that inspires to take action, to take the right decisions. Jacmar Automation even went as far as creating a report to visualize its presence throughout Québec: on the map, smaller or bigger points testify to the company's activity. It must be said that Gabriel Jacques is pretty good in SQL programming, but otherwise, the Fidelio team is there to take care of it!



In brief, process automation is the absolute best!

In the era of smart factories, the industrial distributor also finds its interest with Fidelio. Take advantage of our expert advice by planning a free personalized consultation.

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